

AHS Ltd are recruiting for the position of Sales Account Manager to join a leading supplier of landscaping and horticultural products, based in Northiam, East Sussex.

Reporting to the Sales Manager, you will be responsible for:

- Proactively gaining new accounts, repeat business and sales leads.
- Establishing excellent relationships with new and existing customers across the UK, generating sales leads and enhancing sales potential through inbound and outbound calls.
- Effectively communicating the products and services offered by the business.
- Providing customers with the highest level of service.
- Ensuring that customers receive orders in a timely fashion.
- Working with our Customer Service team to resolve issues in a timely manner.

You will need:

- Ambition and a desire to exceed sales targets.
- Exceptional communication skills.
- Outstanding customer service skills
- Excellent planning and organisation skills
- An ability to prioritise your workload.

We offer some great benefits, including:

- Extremely competitive salary with generous performance bonus.
- Matched contribution pension scheme.
- Healthcare scheme available after a qualifying period.
- Mon Fri 8.30am to 5.00pm with 1 hour lunch.
- Free secure parking on site.

Please email CV, covering letter and salary expectations to Ian Peacock on ian.peacock@ahs-ltd.co.uk